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# FIRST SEMESTER B.B.A. DEGREE EXAMINATION, NOVEMBER 2017

(CUCBCSS—UG)

f.B.

Core Course

#### BBA 1B 01—MANAGEMENT CONCEPTS AND BUSINESS ETHICS

BBA IB 01—MANAGEMENT	CONCEPTS AND BUSIN	ESS ETHICS
Time: Three Hours		Maximum: 80 Marks
Part I (Ob	jective Questions)	
Answer	all ten questions.	
Choose the correct answer:		
1. Who is called the Father of Scientific ma	anagement?	
(a) F.W. Taylor.	(b) Henry Fayol.	
(c) Hawthorne.	(d) Elton Mayo.	
2. Luther Gullick described functions of m	anagement as ———.	
(a) PODSCORB.	(b) POSDCORB.	
(c) POCSCROB.	(d) PODSORB.	
3. ——— is the activity of influencing pe	eople to strive willingly for a	group of objectives.
(a) Motivation.	(b) Leadership.	
(c) Communication.	(d) None of these.	
4. ——— deals with the right actions of	individuals.	
(a) Sincerity.	(b) Rules.	
(c) Ethics.	(d) All of these.	
5. ——specifies methods for reporting v	violations, disciplinary action f	or violations and the structure
of the due process to be followed.		
(a) Business ethics.	(b) Code of ethics.	
(c) Codes of conduct.	(d) All of these.	

Turn ove

#### Fill in the blanks:

- is regarded as one of the major contributions made by Peter F Drucker to the management discipline.
- 7. ——— is the achievement of orderly group efforts and unity of action in pursuit of a common purpose.
- 8. ——— leadership gives complete freedom to subordinates.
- 9. The traits or qualities that are considered as valuable are known as ———.
- 10. ——— is primarily concerned with the relationship of business goals and techniques to specifically human ends.

 $(10 \times 1 = 10 \text{ marks})$ 

## Part II (Short Answer Questions)

Answer any eight out of the ten questions in two or three sentences.

- 11. Define management.
- 12. What is planning?
- 13. Define organising.
- 14. What do you mean by centralisation?
- 15. Define management by objectives.
- 16. Define ethics.
- 17. What are values?
- 18. What is work ethos?
- 19. Define co-ordination.

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20. What do you understand by controlling?

 $(8 \times 2 = 16 \text{ marks})$ 

### Part III (Short Essay Questions)

Answer any six out of the eight questions in about 200 words.

- 21. What are the characteristics of management?
- 22. What are the main functions of top level management?
- 23. What are the features of planning?
- 24. What are the functions of a leader?
- 25. What are the important characteristics of business ethics?

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- 26. Explain the role of organisation culture in ethics.
- 27. Explain the steps of selection process.
- 28. What are the basic principles of direction?

 $(6 \times 4 = 24 \text{ marks})$ 

## Part IV (Essay Questions)

Answer any two out of the three questions in about 800 words.

- 29. Write a short essay on Henry Fayol's contribution to modem management.
- 30. Explain the planning process.
- 31. Discuss the Theories of motivation.

 $(2 \times 15 = 30 \text{ marks})$