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Name.....

Reg. No.....

FIRST SEMESTER B.Com. DEGREE EXAMINATION, JANUARY 2013

(CCSS)

BC 1B 01-MANAGEMENT CONCEPTS AND BUSINESS ETHICS

(2010 Admissions)

Time : Three Hours

Maximum : 30 Weightage

Part A

This part consists of three bunches of questions carrying equal weightage. Each bunch has four questions. Answer **all** twelve questions.

A. Fill in the blanks :

1 _____ level of managers are policy makers.

2 The principles of scientific management was written by _____

3 _____ is the first step in the process of organising.

4 Involvement of a workman with work is termed as _____

B. Choose the correct answer from the brackets :

5 Among the four alternatives, one does not attribute to the quality required for a good leader :

- (a) Intelligence. (b) Communicative skill.
- (c) Self confidence. (d) Prejudiced.

6 Staffing is the function of :

- (a) Top level management.
- (b) Middle level management.
- (c) Lower level management.
- (d) All levels.

7 Span of control refers to :

- (a) Delegating the authority.
- (b) Centralisation.
- (c) Number of persons to be supervised.
- (d) Control of work.

8 The issue of rightness and wrongness :

- (a) Values. (b) Ethics.
- (c) Culture. (d) Ethos.
- C. Answer in one word :
 - 9 Wide distribution of authority throughout the organisation is called.
 - 10 Which approach to leadership was based on the "greatman" hypothesis ?

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11 Who introduced management process school?

12 Who introduced the Need Hierarchy theory of motivation ?

(12 x = 3 weightage)

Part B

Answer **all** nine questions in **1 or** 2 sentences each. Each question carries a weightage of 1.

13 Define Management.

14 What is manpower planning?

15 What is Unity of Command ?

16 Why management is accepted as a profession?

17 What is Esprit de Corps?

18 "Planning reduces uncertainties". How ?

10 What is vertical co-ordination?

20 Define Leadership.

21 Define Culture.

Part C

Answer any **five** questions. Answer shall not exceed **one** page each. Each question carries a weightage of 2.

22 Examine the importance of study of business ethics.

23 What are the reasons for poor work ethos?

24 Explain features of organisational culture.

25 What are the causes of line-staff conflict?

26 Explain the advantages of decentralisation.

27 Examine the need for co-ordination.

28 Explain the principles of effective delegation.

 $(5 \ge 2 = 10 \text{ weightage})$

Part D

Answer any **two** questions. Each question carries a weightage of 4.

29 Explain the principles of management developed by Henry Fayol.

30 What is line organisation ? What are its limitations ? How does the line and staff structure remove these limitations ?

31 What had been the Indian Heritage in production and consumption as regards work etnos ? $(2 \times 4 = 8 \text{ weightage})$

 $(9 \ge 1 = 9 \text{ weightage})$