| D 930 |)32 (Pa | age | s:2) | Name | ••••• | |
|-------------------------------------------------------------------------------------------------------------|--------------------------------------------------|-----|--------------------|--------|----------------------------------------|--|
| | | | | Reg. N | io | |
| FIRST SEMESTER M.Sc. DEGREE EXAMINATION, DECEMBER 2015 | | | | | | |
| | (0 | CUC | CSS) | | | |
| Psychology | | | | | | |
| PSY 1.1—LEARNING AND MOTIVATION | | | | | | |
| Time: Three Hours | | | | Max | ximum : 36 Weightage | |
| Section A | | | | | | |
| Answer all questions in one or two sentences each. Each question carries 1 weightage. | | | | | | |
| 1. V | What is learning? | 2. | Define punishment. | | | |
| | | 4. | Habit learning. | | | |
| 5. H | Habituation. | 6. | Motives. | | | |
| 7. T | Theory X. | 8. | Rewards. | | | |
| 9. (| Conditioning. 1 | 10. | Instinctive. | | | |
| 11. F | Perceptual learning. 1 | 12. | Concept formation. | | | |
| 13. I | nsight learning. | 14. | Achievement motiva | | | |
| | _ | | | | $(14 \times 1 = 14 \text{ weightage})$ | |
| Section B | | | | | | |
| Answer any seven paragraph questions. Each question carries 2 weightage. | | | | | | |
| 15. I | 15. Discuss briefly the Opponent-process theory. | | | | | |
| 16. | Give a brief account of propagation learning. | | | | | |
| 17. | Explain the reinforcement schedules. | | | | | |
| 18. | 8. Briefly describe aversive conditioning. | | | | | |
| 19. | What are the major concepts of Tolman? | | | | | |
| 20. | Discuss Instinct theories of motivation. | | | | | |
| 21. | Explain the concept of Homeostasis. | | | | | |
| | Discuss historical perspective of motivation. | | | | | |
| 20. | | | | | | |
| 24. Discuss the stages of personality organization as proposed by Erickson. (7 x $2 = 14$ weightage) | | | | | | |

Turn over

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Section C

Answer any **two** essay questions. Each question carries **4** weightage.

- 25. Discuss the principles and application of Pavlovian conditioning.
- 26. Explain the theories of Freud and Adler in explaining motivation.
- 27. What are the principles and applications of Skinnerian conditioning?
- 28. Give a brief account of Hedonic and activation theories of motivation as proposed by Schlosberg Mc Clelland and Lindsey.

 $(2 \times 4 = 8 \text{ weightage})$