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FIRST SEMESTER B.B.A. DEGREE EXAMINATION, NOVEMBER 2018

(CUCBCSS—UG)

Core Course

BBA 1B 01—MANAGEMENT CONCEPTS AND BUSINESS ETHICS

m TT		Maximum: 80 Marks
Time: Three Hours		Maximum . ou marks

Part A (Objective Questions)

Answer all ten questions. Each question carries 1 mark.

Choose	e the correct answer:					
1.	The principles of scien	itific Managem	ent are more cond	cerned with	the probler	ns at the ——

1.	The pri	nciples of scientific Management ar	e mo	re concerned with the problems at the ————
•	levels.			
	(a)	Higher levels.	(b)	Middle.
	(c)	Operating.	(d)	None.
2.		is considered as the primary fu	nctio	n of management.
	(a)	Organizing.	(b)	Planning.
	(c)	Staffing.	(d)	Controlling.
3.		— is the process of comparing actu	al per	formance with the standard and taking corrective
	Action.			
	(a)	Controlling.	(b)	Management.
	(c)	Planning.	(d)	Co-ordination.
4.	A leade	er should have ———.		
	(a)	Technical Knowledge.	(b)	Empathy.
	(c)	Initiative.	(d)	All of these.
5	The fire	et stan in the helistic process of may	nagen	pont is

The first step in the holistic process of management is

- (a) Define the whole under management.
- (b) Develop a written goal statement.
- Assess current situation. (c)
- (d) Brainstorming to achieve goal.

Turn over

Fill in the blanks:

- 6. ——— is highly suitable for large organizations having large number of managerial personnel at different levels.
 7. The two factor theory of Motivation was developed by ————.
- 8. ———— refers to the number of subordinates who can be managed effectively by a supervisor.
- 9. ———— is a new framework for decisions-making on all levels that is based on resource management of the whole.
- 10. ——— are the principles, which govern and guide business people to perform business functions.

 $(10 \times 1 = 10 \text{ marks})$

Part B (Short Answer Questions)

Answer any **eight** out of the ten questions in two **or** three sentences.

Each question carries 2 marks.

- 11. Define Management.
- 12. What do you mean by centralisation?
- 13. What are values?
- 14. What do you understand by controlling?
- 15. What is decentralisation?
- 16. What is ethics?
- 17. What is leadership?
- 18. Define Motivation.
- 19. What is management by objectives?
- 20. What is business ethics?

 $(8 \times 2 = 16 \text{ marks})$

Part C (Short Essay Questions)

Answer any six out of the eight questions in about 200 words.

Each question carries 4 marks.

- 21. What are the characteristics of management?
- 22. What are the functions of a leader?
- 23. Explain the steps of selection process.
- 24. What are the main functions of lower level management?
- 25. Discuss the features of management by objectives.

- 26. Discuss the holistic approach for managers in decision-making.
- 27. What are the levels of management?
- 28. Discuss the principles of business ethics.

 $(6 \times 4 = 24 \text{ marks})$

Part D (Essay Questions)

Answer any two out of the three questions in about 800 words.

Each question carries 15 marks.

- 29. Write a short essay on Henry Fayol's contribution to modern management.
- 30. Define Management. Explain the scope of management.
- 31. Explain the steps in planning.

 $(2 \times 15 = 30 \text{ marks})$